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SPECIAL

WHOLESALE CATALOGUE

OF

DECORATIVE
PLANTS

FOR FALL AND WINTER USE

ALSO

HARDY · PERENNIALS

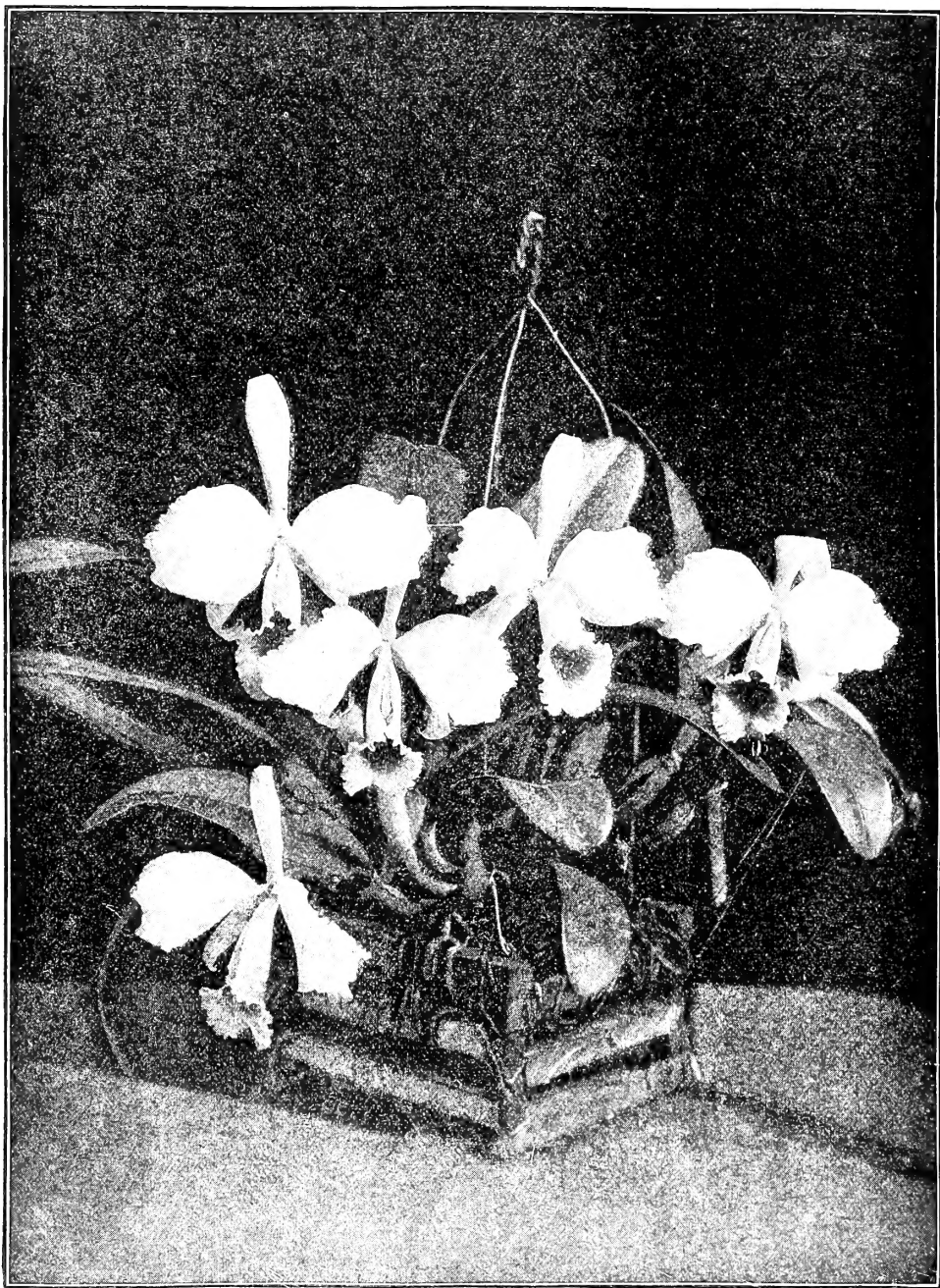
FOR SEPTEMBER AND OCTOBER PLANTING

PITCHER & MANDA

THE UNITED STATES NURSERIES

SHORT HILLS, N. J.

AUGUST, 1893



CATTELYA TRIANA.E. (See page 22.)

INTRODUCTORY

WE trust that our friends in the trade will find this Short List of the Best Decorative Plants for Florists of use when ordering. The list includes *only* such plants as we find from our extended experience to be varieties of sterling merit, and those which are in most demand by Florists in all parts of the country. Our stock of these selected varieties is enormous—there is not its equal in any other establishment in America. All plants are well grown, clean, free from all insect pests, and sold on honor.

In addition to the varieties enumerated in this list, we carry at all times the largest stock and largest variety of Orchids, Stove and Greenhouse and Hardy Flowering Plants, to be found in the country, as well as Bulbs and Seeds of all kinds. If any Florist is in want of any plant out of the common run, whether large plant or rare variety, he would be wise to order direct from us, for we are Headquarters.

The following

MEMORANDA

Should be read before ordering.

All measurements of heights are taken from the floor as the plants stand in the pots.

Our pots are all "standard" sizes.

We strongly recommend that all goods be sent by Express; we have found shipping by freight to be very unsatisfactory, and can in no way guarantee the safe arrival of plants sent in that way. We do, however, guarantee the safe arrival of all goods sent by Express.

We make no charge for packing, which is always done with the utmost care, nor for delivery to the Express office in Short Hills.

While our stock in all sizes named is very large, still it is not unlimited, and we would be glad to have our customers state what size we may send, should we be out of the size ordered.

PITCHER & MANDA,
THE UNITED STATES NURSERIES,
SHORT HILLS, N. J.

PALMS.

THE first question which the Florist should ask the drummer when he solicits his order for Palms is: "How have they been grown? Hot or cold?" This is of more real importance than is the price. A palm grown on bottom heat may look as well at first, but often it can be used but once, then shrivels up and stops growing, and can hardly be used again. On the other hand, a palm that has been grown "cool" is tough, it can stand being put in a draughty place, it has a good constitution, nothing consumptive about it; it keeps right on growing with decent care, and may be carried from place to place, and be used again and again. Our stock is all cool grown, free from insects of all kinds, and is offered at prices absolutely unapproachable by any other house for stock of equal quality.

KENTIA. With all our experience in growing palms of upwards of two hundred species, we believe that the species of *Kentia* named below are in all respects the best for general use. They are tall growing palms, with pinnate-leaved fronds, of a particularly elegant and graceful habit of growth. And they are unusually hardy, being natives of the Australasian region of the far South. The demand is increasing so rapidly, and the difficulty of getting seed is so great, that the present stock in both this country and Europe is being greatly reduced, especially in the larger sizes. Our stock is the largest in the world, and includes plants of all sizes from a seedling 10 inches high to a "forest size" plant, all well grown, and offered at prices altogether too low, considering the quality of the goods.

K. Belmoreana. The Curly Palm. A symmetrical and graceful palm, dwarfier in habit than *K. Forsteriana*. We offer this standard Palm in all sizes, as below. To secure any particular size, we would recommend an early order.

	Each.	Per Doz.	Per 100.
3-inch pots, 10 inches high, 3 to 4 leaves..		\$3 50	25 00
4-inch pots, 12 inches high, 4 to 5 leaves..		6 00	40 00
5-inch pots, 15 inches high, 5 to 6 leaves..		10 00	75 00
5-inch pots, 24 inches high, 5 to 6 leaves..		16 50	125 00
6-inch pots, 24 inches high, 6 to 7 leaves..	\$2 00	21 00	
6-inch pots, 30 inches high, 6 to 7 leaves..	2 50	27 00	
3 feet high, 6 to 7 leaves..	3 00		
3½ feet high, 7 to 8 leaves..	3 50		
4 feet high, 7 to 8 leaves..	5 00		
4½ feet high, 7 to 8 leaves..	7 50		
5 feet high, 8 to 9 leaves..	10 00		
5½ feet high, 8 to 9 leaves..	15 00		

Grand specimens, 6 to 9 feet high, from \$20 00 to \$75 00 each. Particulars on application.

K. Canterburyana. A stately and graceful palm, and one which we strongly recommend. The leaves are pinnately divided into slender, taper-pointed divisions.

	Per Doz.	Per 100.
3-inch pots, 10 inches high.....	\$3 50	\$25 00
4-inch pots, 12 inches high.....	7 50	50 00
5-inch pots, 20 to 24 inches high.....	13 50	100 00

Large specimens, \$2 00 to \$15 00 each. Particulars on application.

K. Forsteriana. A little stronger grower and with the leaflets more drooping. It is neither less nor more useful for decorative purposes than *K. Belmoreana*.

	Each.	Per Doz.	Per 100.
3-inch pots, 12 inches high, 4 to 5 leaves....		\$3 50	\$25 00
4-inch pots, 15 inches high, 4 to 5 leaves....		5 50	40 00
5-inch pots, 24 inches high, 5 leaves.....		13 50	100 00
5-inch pots, 30 inches high, 5 to 6 leaves....		16 50	125 00
6-inch pots, 30 to 36 inches high, 6 to 7 leaves..	\$1 75	18 00	
4 feet high, 6 to 7 leaves....	3 50		
4½ feet high, 6 to 7 leaves....	5 00		
5 feet high, 7 to 8 leaves....	7 50		

Grand specimens, 6 to 10 feet high, \$20 00 to \$75 each. Particulars on application.



ADIANUM CUNEATUM VARIEGATUM. (See page 10.)



ARECA BAUERI. (See opposite page.)

ARECA Baueri. A pinnate leaved Palm, the pinnæ being closely set, rather stiff and pointed. A hardy, rapid growing sort, almost as useful for all decorative purposes as the Kentias. See illustration opposite. We offer the following sizes, all well-grown stock:

	Per Doz.	Per 100.		Each.	Per Doz.
18 inches high..	\$10 00	\$75 00	3 feet high.....	\$3 00	\$36 00
24 inches high..	16 50	125 00	3½ feet high....	4 50	48 00
30 inches high..	24 00		4 feet high.....	5 50	60 00

A. lutescens. A graceful pinnate leaved species, usually grown several plants in each pot in order to give the plants a bushy appearance at an early age. Strongly recommended:

	Per Doz.	Per 100.
2-inch pots, 1 plant in a pot.....	\$1 00	\$8 00
3-inch pots, 1 plant in a pot, 12 inches high.....	2 00	15 00
4-inch pots, 1 plant in a pot, 15 inches high.....	4 00	30 00
5-inch pots, 4 plants in a pot, 15 to 18 inches high....	10 00	75 00
5-inch pots, 4 plants in a pot, 18 to 20 inches high....	13 50	100 00
	Each.	Dozen.
Fine bushy plants with several stems, 2 to 2½ ft. high..	\$2 00	\$21 00
Fine bushy plants with several stems, 2½ to 3 ft. high..	3 00	33 00
Fine bushy plants with several stems, 3 to 4 ft. high..	5 00	

A. rubra. A useful decorative Palm. We offer seedling plants 15 inches high in 3-inch pots, at \$3 50 per doz., \$25 00 per 100.

A. Sanderiana. Leaves pinnate, the divisions marked with yellowish green blotches. A useful decorative palm.

3 feet high.....	Each. \$3 50	4 feet high.....	Each. \$5 00
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A. Verschaffeltii. Leaves pinnate, the midribs white. Plant of erect habit.

2 feet high.....	Each. \$1 75	3 feet high.....	Each. \$3 50
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COCOS Weddelliana. A fine-foliaged, low-growing, slender Palm, especially suited for table decoration. Indeed, for the jardinière or table vase, there is no all-around better plant than *C. Weddelliana*. Our stock is large, in sizes as below, and in condition the plants are perfect.

	Per Doz.	Per 100.		Per Doz.	Per 100.
2-inch pots....	\$1 75	\$12 00	4-inch pots....	\$7 00	\$50 00
3-inch pots.....	2 75	20 00	5-inch pots.....	12 00	85 00

LATANIA Borbonica. The best and most popular of the fan-leaved Palms. It will stand much exposure and hard usage, and cannot be too highly praised.

	Each.
Fine specimen plants, 40 inches high.....	\$4 00
Fine specimen plants, 48 inches high.....	6 00

LIVISTONIA rotundifolia. Nice plants in 5-inch pots, 5 to 6 leaves, \$2 50 each.

PHŒNIX rupicola. The best of the large genus Phoenix. The fronds are pinnate, the divisions slender, and with a graceful drooping habit.

	Each.	Per Doz.
Fine plants, character leaves formed.....	\$1 25	\$12 00
Strong plants, 13 to 15 inches high.....	2 50	24 00
Strong plants, 15 to 18 inches high.....	3 50	36 00
Specimen plants, 24 to 30 inches high.....	5 00	

Large and fine specimen plants, \$7 50 to \$12 00 each. Particulars on application.

RHAPIS flabelliformis. A tough and hardy Rattan Palm from China. It is slender, the reedlike stems being only about the thickness of one's thumb and reaching the height of 1 to 3 feet only. All of the Rattan Palms have a habit of sprouting freely from the root around the parent stem, thus giving a good-sized plant a compact bushy appearance. The divisions of the pinnate fronds are very slender and quite distinct from other Palms.

Grand plants, 4 to 6 shoots, 4 feet high, well furnished with leaves, \$7 50 to \$10 00 each.

R. humilis. Similar in habit of growth and in general appearance to the preceding. Equally useful for all decorative purposes:

	Each.	Per Doz.
Plants with single stem, 12 inches high.....	\$2 00	\$21 00
Plants with single stem, 18 inches high.....	2 50	27 00
Fine bushy plants with several stems, 2 feet high....	3 50	
Fine bushy plants with several stems, 2½ feet high....	5 00	
Fine bushy plants with several stems, 3 feet high....	7 50	
Fine bushy plants with several stems, 4 feet high....	12 00	

Extra large bushy specimens, \$15 00 to \$18 00 each. Particulars on application.

SABAL glauca. A good fan-leaved palm.

	Per Doz.	Per 100.
5-inch pots, 12 inches high.....	\$7 00	\$50 00
6-inch pots, 15 inches high.....	10 75	75 00

FERNS.

FERNS are always beautiful, always popular, and the Florist always finds them salable. Not only in collections, but in the jardinière, in the window box, or the cut fronds associated with roses, orchids, or other flowers, they are never slow of sale. Our stock is the largest in America, and includes many rare as well as all the well known varieties, a few only of which we can offer here ; everything from a little plant in a two-inch pot to a towering tree fern 20 feet or more in height, and all known varieties worthy of cultivation, we have them all.

Florists who order, leaving the selection with us, may be assured that we will give them a nice assortment, certain to give satisfaction. In ordering, they should give the sizes and the purpose, if anything special, for which they intend to use them.

MIXED FERNS AND SELAGINELLAS FOR FILLING JARDINIERS.

We offer our selection of the most useful varieties for the above purpose.

	Per 100.	Per 1,000.
Nice plants, 2-inch pots.....	\$5 00	\$45 00
Stronger plants, 3-inch pots.....	8 00	75 00

ADIANTUM Farleyense. This beautiful Fern is a strong grower, sometimes producing fronds 2 feet long and 10 inches wide, but it should never be allowed to get dry. Single plants find a ready sale in the Eastern market for dining room or parlor ornament. And no other Maiden Hair is as delicate and as lovely for mixing with roses. As it is probably now extinct in its native country, and as it can be propagated only by division, it will always be scarce. We, however, have two entire greenhouses devoted to this one species, and can offer carefully grown, well-formed plants in all sizes, as below. See illustration opposite.

	Each.
Fine plants, 4-inch pots.....	\$0 75
Better plants, 5-inch pots.....	1 00
Strong plants, 6-inch pots.....	1 50
Stronger plants, extra large and finely furnished with perfect fronds, 7-inch pots.....	2 00

Special Offer of 12 Fine Plants, Assorted Sizes.

Six fine plants, 4-inch pots.....	\$4 50	} for \$12.00
Two fine plants, 5-inch pots.....	2 00	
Two strong plants, 6-inch pots.....	3 00	
Two extra strong plants, 7-inch pots.....	4 00	
	\$13 50	

A. cuneatum. The best known of the greenhouse Maiden Hair Ferns and one of the most beautiful. The low price at which it may be grown makes it the most useful for floral work. Our stock is in fine condition.

	Per Doz.	Per 100.		Per Doz.	Per 100.
2-inch pots.....	\$0 75	\$5 00	4-inch pots.....	\$2 50	\$18 00
3-inch pots.....	1 50	10 00	5-inch pots.....	3 50	25 00



ADIANTUM FARLEYENSE. (See opposite page.)

ADIANTUM cuneatum variegatum. The "Silver Maiden Hair." First sent out by us in the spring of the present year, and is a novelty of sterling value and merit for Florists. The foliage is plentifully marked with white, while the plant has all the good qualities of the old *C. cuneatum*, such as free growth, graceful habit, etc., etc. See illustration, page 5.

	Per Doz.	Per 100.		Per Doz.	Per 100.
2-inch pots.....	\$2 50	\$18 00	4-inch pots.....	\$6 50	\$50 00
3-inch pots.....	4 75	35 00	5-inch pots.....	10 00	75 00
			6-inch pots.....	12 00	

A. bellum. A fine variety with tufted fronds about four inches long. Succeeds well in greenhouse or Wardian case.

	Per Doz.	Per 100.		Per Doz.	Per 100.
3-inch pots.....	\$2 50	\$18 00	4-inch pots.....	\$3 50	\$25 00

Asplenium bulbiferum. A strong growing greenhouse species, the fronds often measuring 2 feet in length by 10 inches in width. The species is of interest botanically, from the fact that bulblets are produced on the surface of the fronds, afterwards falling off and taking root. Fine plants, 6-inch pots, \$9 00 per dozen.

LOMARIA gibba. A dwarf-growing Tree Fern with handsome fronds. Especially useful as a table piece or for the window.

	Per Doz.		Per Doz.
4-inch pots.....	\$4 20	6-inch pots.....	\$9 00
5-inch pots.....	6 00	7-inch pots.....	12 00

MICROLEPIA hirta cristata. An elegant and graceful free-growing species. Useful for mantel or table decoration, while its drooping habit makes it a particularly suitable plant for the hanging basket.

	Per Doz.	Per 100.		Per Doz.	Per 100.
4-inch pots.....	\$2 00	\$15 00	7-inch pots.....	\$6 50	\$50 00
6-inch pots.....	4 75	35 00			

PTERIS Victoriae. A recent introduction which has sprung at once into popular favor. The fronds are delicately divided, while the centre of each frond is beautifully variegated with silvery white.

	Per Doz.	Per 100.		Per Doz.	Per 100.
2-inch pots.....	\$0 50	\$6 00	4-inch pots.....	\$2 50	\$18 00
3-inch pots.....	1 35	10 00			

P. Wallichiana. A most useful decorative variety, especially in the form of well-grown large plants. We offer fine, symmetrical plants, in pans.

	Each.		Each.
8-inch pans.....	\$0 75	12-inch pans.....	\$1 75
10-inch pans.....	1 25		

SCOLOPENDRIUM vulgare. A fine old hardy variety, delighting in a cool place. Especially useful for window boxes or vases outside. Three inch pots, 80 cents per doz.; \$6.00 per 100.

SELAGINELLA. Plants of this genus are especially useful for planting in jardinières; when used with some choice ferns or with a small palm as a centrepiece, their delicately divided foliage gives most beautiful effects.

S. caesia. A pretty, trailing variety with straw-colored foliage.

S. caulescens. A strong growing, erect variety; stems often 12 inches high.

S. flabellata. A trailing species with bright green leaves about six inches long. It requires stove temperature.

S. Martensii variegata. A semi-trailing greenhouse species with variegated leaves.

S. umbrosa. A strong growing variety; especially useful for all kinds of decorations.

T. viticulosa. A stove species from Central America. Leaves about nine inches long, bright green.

	Per Doz.	Per 100.
Any of the above varieties, customer's selection, fine plants from 3-inch pots.....	\$1 25	\$9 00

Twelve fine plants, assorted varieties, our selection, for \$0 75

One hundred fine plants, our selection, assorted varieties, for \$6 00.

ALOCASIAS.

We have a remarkably fine stock of these elegant and popular decorative plants. The foliage is of a tough leathery texture, and the plants stand rough usage almost as well as Palms.

A. macrorhiza variegata. A strong growing variety especially useful for Florists. The leaves are large, bright green, marbled and blotched with white; the footstalk is also streaked with white.

	Each.		Each.
12 inches high.....	\$0 75	18 to 24 inches high.....	\$1 50

A. metallica. A standard sort. The leaves are large; the upper surface has a lustre like highly polished old green bronze; the lower surface is purple. Especially useful for table decoration.

	Each.		Each.
12 inches high.....	\$1 00	18 to 24 inches high.....	\$1 75

A. Sedeni. Leaves with bronzy green metallic lustre; midrib and veins ivory white.

	Each.		Each.
12 inches high.....	\$1 00	18 to 24 inches high.....	\$1 75

A. Thibautiana. The finest of the genus. The surface of the leaves is deep grayish green, midrib nearly white, with many branching veins.

	Each.		Each.
18 inches high.....	\$2 50	2 to 3 feet high.....	\$3 75

Special Offer on Assorted Lot of Alocasias.

Twelve plants of assorted varieties and sizes, our selection, for \$8 00.

ARALIAS.

Valuable decorative plants, with symmetrically lobed or finely divided foliage of singular beauty and distinctiveness. The three species named below are those most used by Florists.

A. filicifolia. Leaves fern-like, finely cut, bright green, with purplish midribs. The stem and leaf stalks are purplish, marked with white spots.

	Per Doz.	Per 100.		Per Doz.	Per 100.
8 to 10 inches high	\$3 25	\$25 00	11 to 12 inches high	\$4 75	\$35 00

A. Sieboldii. A strong growing variety with large, palmately lobed bright green leaves. A very useful house plant.

	Per Doz.
12 inches high.....	\$4 25

A. Sieboldii variegata. An improvement on the type. The leaves are broadly margined with white. \$12 00 per doz.

ANTHURIUMS.

This class of plants always create a sensation wherever exhibited. The two varieties first named, cultivated for their foliage, are as beautiful as any of the *Dracenas* or *Alocasias*, but it is to the flowering varieties from which decorators gain most. They are in bloom nearly the entire year, and the flowers last for weeks in perfect condition upon the plant. The oddity of form and brilliancy of color of the spathe, varying from pure white through all shades of pink, rose color and scarlet to blood red recommend them. In our exhibitions the Anthuriums rival the Orchids as centres around which congregate the admiring throng. And they are of easy cultivation, standing considerable bad treatment, and for this reason we recommend them as a pot plant for the drawing-room as well as for the greenhouse or conservatory. See illustrations opposite.

Beautiful Leaved Species.

These two sorts are grown for their foliage. Both are distinct, strong growing plants, with a good constitution, and may be used to advantage in all kinds of decorating.

A. crystallinum. The mature leaves of this fine plant are very large, bronzy, with a velvety lustre, and the veins are marked in pure white. The young leaves are bright violet.

A. grande. Leaves elongated heart shaped, of a rich, dark green surface color, the veins marked with white.

Prices of either of the above species:

	Each.		Each.
4-inch pots.....	\$0 75	6-inch pots.....	\$1 50
5-inch pots.....	1 00	7-inch pots.....	2 00

Special Offer, in Lots, Assorted Sizes and Varieties.

Six fine plants, 4-inch pots.....	\$4 50	} for \$12.00
Two fine plants, 5-inch pots.....	2 00	
Two strong plants, 6-inch pots.....	3 00	
Two extra fine plants, 7-inch pots.....	4 00	
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\$13 50		

Flowering Species.

Grown for their remarkably showy flowers, larger than a man's hand, of a thick leathery texture and shiny surface. Truly remarkable for their enduring qualities, flowers remaining on the plant in perfect condition for three or four months, and while cut they often last as many weeks.

A. Andreanum. The large open spathe is bright orange red, while the spadix is yellowish. The flower is very durable, thus recommending itself to Florists.

A. Brownii. One of the best of the Andreanum hybrids, and of our own raising. The spathe is deep blood red, while the spadix is a bright and decided yellow, thus making a distinct and unusual contrast of color. The foliage is also handsome.

A. Clarkianum. Also a hybrid variety and one to be recommended to Florists, especially on account of the enduring qualities of the flowers. The spathe is rosy red, while the spadix is pink.

A. Ferrierense. A hybrid between *A. ornatum* and *A. Andreanum*. The spathe, which is very large, is bright rose red; the spadix is ivory white.

A. Reynoldsianum. A hybrid of recent introduction and already very popular. The spathe is very large, thick and fleshy, and of a pale shell-pink color; the spadix is white and yellow. Foliage lustrous green.

A. Scherzerianum. A standard and good sort with leathery foliage of a dark green color, and brilliantly colored, enduring flowers. The spathe is bright scarlet, its stalk being darker red, and the spadix is orange colored.

Our stock of the above named, most valuable sorts for the Florist, or for general cultivation, is very large, and as we have grown in immense quantities we can offer at the following low prices, which will be found lower than these fine hybrid varieties have ever been offered before, for first quality, well grown stock:



Flowering and Foliage Anthuriums. (See opposite page.)



ARAUCARIA EXCELSA. (See opposite page.)

ANTHURIUMS, Continued.

Special Offer on Lots, Assorted Varieties, Our Selection.

Twelve fine plants of the above six varieties, assorted, our selection, 5-inch pots, for.....	\$18 00
Twelve strong plants of the above six varieties, assorted, our selection, 6-inch pots, for.....	24 00

Araucarias.

These lovely plants are deservedly becoming great favorites. They are useful for table decorations at all seasons, and especially for all kinds of Christmas decorations. As they come from the temperate region of the Southern hemisphere they stand a considerable reduction of temperature. We have an elegant stock well grown, and can supply in various sizes.

A. excelsa. The best known. The foliage is light green, and the branches, especially in young plants, are arranged in strangely symmetrical whorls, and, extending horizontally, form a series of planes perpendicular to the trunk of the tree. See illustration opposite.

	Each.		Each.
18 inches high.....	\$1 75	Specimen plants, 3½ to 4 feet high.....	\$5 00
24 inches high.....	2 75	Grand specimens, 4½ to 5½ feet high.....	8 00
36 inches high.....	3 50		

A. excelsa glauca. Not so common as the preceding, but more ornamental. The foliage is of a silvery gray.

	Each.		Each.
18 inches high.....	\$3 50	Specimens, 3 feet high.....	\$6 00
27 inches high.....	4 50	Specimens 4 to 4½ feet high,	\$8 00

A. excelsa compacta. More bushy and compact than the type.

	Each.
20 to 24 inches high.....	\$12 00
3 to 3½ feet high.....	15 00

Cycas revoluta.

The "Sago Palm." A tough and hardy plant which will stand much ill usage. Makes a capital drawing-room plant, as the fronds are little injured by dust or heat. We devote one entire house to this plant, and can supply established specimens, well furnished with leaves of almost any size.

Small plants, 4-inch pots, 2 and 3 fronds.....	Per 100. \$35 00
Large specimen plants, 12 fronds.....	Each. \$4 00
Large specimen plants, 15 fronds.....	5 00
Large specimen plants, 18 fronds.....	7 50
Large specimen plants, 20 fronds.....	9 00
Large specimen plants, 24 fronds.....	15 00

Ficus elastica.

Every florist knows the value of the "India Rubber Tree" for decorative purposes. Our stock is well grown and clean; it cannot be excelled for condition. We grow and offer only the long-leaved variety.

Single Stem Specimens.

	Per Doz.	Per 100.		Per Doz.
18 inches high.....	\$6 50	\$50 00	30 inches high.....	\$12 00
20 to 24 inches high.....	10 00	75 00	36 inches high.....	18 00

Branched and Bushy Specimens.

	Each.		Each.
20 to 24 inches high.....	\$1 75	30 to 36 inches high.....	\$3 50

Dracænas.

The *Dracænas* are of stately habit, with upright, spreading, or recurving leaves, which in the better varieties are curiously and beautifully marked or banded with white, red, yellow or purple. They are comparatively inexpensive, possess good lasting qualities, and are used extensively for vases, jardinières, and for specimen plants.

D. Draco. A strong, half hardy species with glaucous green leaves. Fine plants, 8-inch pots, \$3 50 each.

D. Ferræ. A very useful decorative variety.

	Per Doz.	Per 100.		Per Doz.
12 inches high....	\$4 75	\$35 00	18 inches high.....	\$9 00
15 inches high....	6 75	50 00	24 inches high.....	12 00

D. indivisa. A New Zealand species of hardy disposition and able to withstand considerable ill usage. The leaves are long and narrow, gracefully arching outwards from the plant.

	Per Doz.	Per 100.		Per Doz.	Per 100.
15 inches high....	\$2 50	\$18 00	24 inches high....	\$4 75	\$35 00
20 inches high ...	3 50	25 00			

D. Lindenii. Leaves broad, bright green with broad longitudinal bands of creamy white. An elegant plant for all decorative purposes.

	Each.		Each.
12 inches high.....	\$1 00	18 inches high.....	\$2 50
15 inches high.....	1 50	24 inches high.....	3 50

D. Massangeana. Leaves broad, green, striped with white. A useful species.

	Each.		Each.
12 inches high.....	\$1 00	18 inches high.....	\$2 00
15 inches high.....	1 50	24 inches high.....	3 50

D. Neo-Caledonica. Leaves dark green, the base and the extreme margin purplish, or in the young leaves pink. A tough and hardy plant which will withstand much ill treatment.

	Each.		Each.
24 inches high.....	\$2 00	4 feet high.....	\$7 50
36 inches high.....	5 00		

D. Shepherdii. Leaves broad, the margins tinted with bronzy orange, as also are the margins of the channeled petioles. The young leaves are simply margined with pale green, the brighter color coming gradually with age.

	Per Doz.	Per 100.		Per Doz.
12 inches high....	\$4 75	\$35 00	18 inches high.....	\$9 00
15 inches high....	6 75	50 00	24 inches high.....	12 00

Special Offer on *Dracænas*, Assorted Varieties.

Twelve fine plants, assorted sizes, of the most useful varieties, our selection, for \$9 00.

Marantas.

An interesting class of compact growing plants, which year by year are coming more and more into favor. The leaves are variegated with blotches, bands or markings of strongly contrasting colors. Every florist ought to have a small assortment in stock, as they can be used in every sort of decoration and will attract much attention by their beauty.

M. bicolor. Leaves pale green with blotches of dark olive green. 4-inch pots, 30 cents each.

N. Chimboracensis. Leaves light green, with a zigzag belt of olive green and white. An elegant species. 4-inch pots, 50 cents each.

M. Kerchoviana. Leaves short, grayish green with a row of purplish blotches on each side of the midrib. 4-inch pots, 35 cents each.

M. Leitzii. Leaves dark green, with a metallic lustre and feathery markings; under surface purplish. 4-inch pots, 35 cents each.

M. Makoyana. Margin of leaves deep green, central area semi-transparent, blotched with creamy yellow and white. A grand variety. 4-inch pots, 75 cents each.

M. Massangeana. Leaves with a silky lustre, margins olive green, blotched with purplish crimson, the centre silvery. A compact plant of tufted habit; one of the most useful. 4-inch pots, 35 cents each.

M. pulchella. Resembling *M. zebrina*, but the leaves are a shade lighter in color. 4-inch pots, 35 cents each.

M. micans. A small species of spreading habit. Leaves dark green with a feathery stripe of white down the centre. 4-inch pots, 35 cents each.

M. Vanden Heckei. Upper surface of leaves glossy dark green, shaded with transverse bands of lighter green, and with the midrib outlined with silvery white. Under surface purplish crimson. 4-inch pots, 50 cents each.

Special Offer on Marantas, Assorted Varieties.

12 fine plants, 4-inch pots, the most useful varieties, our selection, for.....	\$3 50
100 fine plants, 4-inch pots, the most useful varieties, our selection, for.....	27 50

Other Handsome Foliage Plants Useful to the Florist.

ACALYPHA Macafeeana. Has bright red leaves blotched with rose. Fine plants, 3-inch pots, \$2 50 per doz.; \$18 00 per 100.

AGLAONEMA commutatum. Leaves dark green with diagonal lines and blotches of gray. 4-inch pots, 50 cents each.

A. pictum. Leaves dark green, with many irregular splashes of pale grayish green. A desirable and good plant. 4-inch pots, 50 cents each.

A. Roblinii. Ground color a dark green, with a large irregular blotch of grayish green on each side of the midrib. 4-inch pots, 75 cents each.

ASPARAGUS plumosus nanus. One of the most useful plants known to the Florist. Its large head of filmy leaves may be grown from a very small pot, thus allowing the plant to be used in a place where a larger pot could not. At the same time its long "strings" of foliage may be trained to one side and cover any object at a considerable distance from the pot itself. For cut use it is alike useful, whether for decorating chandeliers, etc., or for mixing with cut flowers. For either of these uses its lasting qualities strongly recommend it, and it is rapidly superseding smilax as a most useful green for all general decorating. Our stock is well grown, in fine shape. 4-inch pots, per doz., \$4 00; per 100, \$30 00; 5-inch pots, per doz., \$8 00; per 100, \$60 00.

ASPIDISTRA lurida. Broad leaved plants of great value in decorating. They are extremely hardy and will thrive under the worst conditions.

	Per Doz.	Per 100.
3-inch pots.....	\$2 00	\$15 00
4-inch pots.....	2 75	20 00
5-inch pots.....	4 25	30 00
6-inch pots.....	6 00	
Specimen plants, \$1 00 to \$3 00 each.		

A. lurida variegata. The leaves in this variety are distinctly banded longitudinally with ivory white. A valuable and elegant plant for all decorative purposes.

	Per Doz.	Per 100.
3-inch pots.....	\$2 50	\$18 00
4-inch pots.....	4 75	20 00
5-inch pots.....	8 00	60 00
6-inch pots.....	12 00	
Specimen plants, \$2 00 to \$5 00 each.		

BEGONIA Rex. We have a large collection of these standard plants, devoting an entire house to their culture. The best varieties, fine plants, 3-inch pots, \$1 35 per doz.; \$10 00 per 100; 4-inch pots, \$2 00 per doz.; \$15 00 per 100.

CISSUS discolor. A pretty climber. The upper surface of the leaves is glossy green mottled with white and crimson; under surface, deep reddish purple. Fine plants, 3-inch pots, \$3 00 per doz.

CROTONS in varieties. These finely variegated plants are old favorites. Especially useful for table decorations. The best varieties, fine plants, 4-inch pots, \$3 50 per doz.; \$25 00 per 100.

DICHORISANDRA Siebersii. A beautiful plant having dark green leaves and white midrib and margins. \$9 00 per doz.

D. undata. Leaves undulated or waved, dark gray, the upper surface dark green with silvery bands; under surface deep purple. \$6 00 per doz.

DIEFFENBACHIA Bausei. Leaves yellowish green, margined and irregularly blotched with dark green, which blotches are in turn spotted with white. A distinct and valuable sort. 4-inch pots, \$6 00 per doz.

D. Bowmanni. Dark green, with irregularly parallel diagonal markings of light green. 4-inch pots, \$4 25 per doz.

D. Leopoldii. Leaves deep green, with a broad midrib of ivory white. 4-inch pots, \$6 00 per doz.

D. magnifica. Leaves shiny green, with blotches of white. 4-inch pots, \$6 00 per doz.

D. Seguine picta. Leaves dark green, marked with pellucid white stripes. 4-inch pots, \$6 00 per doz.

FITTONIA argyroneura. A pretty plant for jardinières, having vivid green leaves with a network of white veins. 3-inch pots, \$1 50 per doz.; \$12 00 per 100.

F. Pearcei. Similar to preceding, but with rose colored veins. Fine plants, 3-inch pots, \$1 50 per doz.; \$12 00 per 100.

ISOLEPIS gracilis. A pretty grass-like plant for jardinières or for window boxes. 2-inch pots, \$8 00 per 100.

PANAX Victoriæ. A distinct and graceful plant which we strongly recommend to Florists everywhere. The leaves are green, margined with white, and grow so crowded together that they form a dense, plummy, recurving mass of foliage. It is very hardy and a free grower.

	Per Doz.	Per 100.		Per Doz.	Per 100.
2-inch pots.....	\$3 50	\$25 00	4-inch pots.....	\$6 50	\$50 00
3-inch pots.....	4 75	35 00			

PANDANUS Veitchii. One of the most useful and best known of decorative plants. 5-inch pots, \$1 00 each; 7-inch pots, \$3 00 each; 8-inch pots, \$4 00 each.

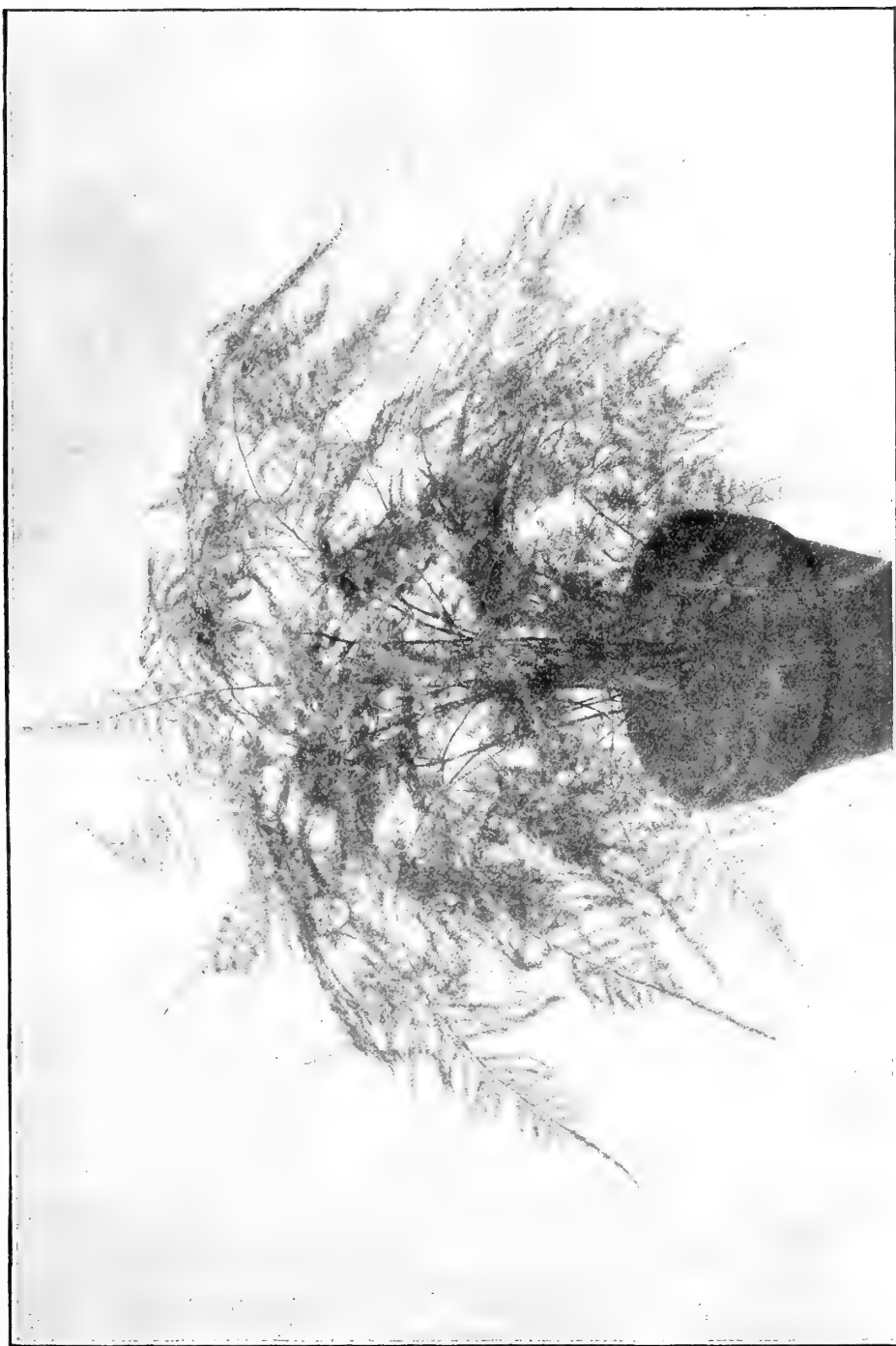
PANICUM variegatum. An ornamental grass with white striped leaves; useful for baskets, jardinières, etc. 3-inch pots, \$1 20 per doz.; \$8 00 per 100

PEPEROMIA argyreia. A handsome plant of easy cultivation, with thick fleshy leaves of lustrous white, veined with dark green. A pretty house plant and equally useful in all small decorations. 3-inch pots, \$1 35 per doz., \$10 00 per 100; 4-inch pots, very bushy, \$2 50 per doz., \$18 00 per 100.

PHRYNIUM variegatum. An elegant plant similar to the Marantas in growth. The leaves are large, on long petioles, the spreading blades being bright green with immense blotches of white; in some cases the entire leaf will be white, in others one-half, and in others the white will appear in smaller but more widely distributed blotches. Of very easy culture.

	Per Doz.	Per 100.
3-inch pots.....	\$4 75	\$35 00
4-inch pots.....	6 75	50 00
5-inch pots.....	9 00	
6-inch pots.....	11 50	

PHYLLOTÆNIUM Lindenii. A useful plant with light green, Calla-like leaves, the midrib and veins of pure white. Fine plants, 4-inch pots, \$6 75 per doz.; \$50 00 per 100



ASPARAGUS PLUMOSUS NANUS. (See page 17.)

AZALEAS.

We are by far the largest dealers in America in this class of popular flowering plants. So much dissatisfaction has been caused by the failure to flower on the part of the imported stock which is usually offered, that this season we are offering only **ACCLIMATED PLANTS**. The imported plants being subjected to the rough usage and maltreatment attendant upon the packing and shipping, after the buds have been formed, receive a decided check in their growth and development, and many of the buds are blasted, and the whole plant often becomes unsightly. On the other hand, the plants which we offer have passed a season in our strong clay soil, and are in far better condition in respect to their foliage and general appearance than imported stock. And, far more important, in shipping from our Nurseries to our customers they will receive no setback, and all the buds will throw larger and better flowers than otherwise.

We grow these by the thousand, and in the very best New York market varieties only. At the Madison Square Flower Show, in the spring of the present year, we were awarded all the first prizes on Azaleas. Florists will see that it is to their advantage to have their orders filled from a prize-taking stock.

	Per Doz.	Per 100.
27 to 30 inches in circumference.....	\$5 50	\$40 00
30 to 35 inches in circumference.....	6 50	50 00
35 to 45 inches in circumference.....	10 00	75 00
65 to 75 inches in circumference.....	15 00	115 00

Large size specimen plants, \$2 00 to \$25 00 each. Particulars on application.

GENISTAS.

This is the yellow-flowered plant which is attracting so much attention everywhere as a plant for forcing to bring flowers for Easter. The hybrid varieties which we offer were first sent out in the early part of 1892. We have twelve varieties, all yellow-flowered, the flowers in long spikes, but varying from a pale lemon yellow to a deep gold color. They also vary in habit of growth and in form of foliage. They come into flower in the late winter and early spring, when flowers of all kinds are in great demand and bring good prices. And while there are a great abundance of white, blue, pink and red flowers at that time, yellow flowers are conspicuous by their absence.

At the Madison Square Flower Show, this spring, we took all the first prizes offered on Genistas. No Florist should fail to order a few plants for his Easter trade. If he had them last year, he is sure to order this year in largely increased quantities.

POT-GROWN STOCKY PLANTS.

	Per Doz.	Per 100.
4-inch pots.....	\$6 00	\$45 00
5-inch pots.....	10 50	75 00
6-inch pots.....	12 00	95 00

Other Greenhouse Flowering Plants.

APHELANDRA Rœzii. A pretty plant of dwarfish habit, bearing at the end of the shoots fine heads of bright red flowers. The leaves are shiny green. Strong plants, 8 inches high, \$4 25 per doz.

IMANTOPHYLLUM miniatum. A low growing plant with long leathery leaves, from the crowns of which arise the tall flower stalk bearing at its summit a head of flame-red flowers. Strong plants, ready for flowering. Specimens with many shoots, 75 cents per shoot.

GARDENIA florida. Improved variety. This new variety is a great improvement on the common sort, the waxy white flowers being much larger. The foliage is glossy green. 3-inch pots, \$3 50 per doz. ; \$25 00 per 100.

CURIOUS PLANTS

Which Will Attract Attention in the Show Windows of any Florist.

Lobster Orchids.

(*Bromeliads.*)

These interesting plants are sometimes called "Lobster orchids," because, like so many of the true Orchids, they are epiphytes. The leaves are hard and stiff, usually arching, with spiny edges, and often with the surface beautifully marked or mottled with red or yellow. The flowers are produced in tall spikes or panicles, but are less beautiful, interesting for their own beauty than on account of the large brightly colored bracts with which they are intermixed on the stem. We offer a fine assortment of varieties and specimens, varying in price from \$1 50 each upward. See illustration, page 27.

Pitcher Plants.

(*Nepenthes.*)

These are the most curious and interesting of all cultivated plants, and even though he fears he cannot sell them every Florist should have a few *Nepenthes* as an advertisement, as their curious pitcher-shaped leaves with open lid will attract more attention than anything else he can show his customers. We have the largest collection in the country, and offer plants in fine varieties at \$2 00 each and upwards.

Stag-Horn Fern.

(*Platynerium Alaicorne.*)

The Stag-Horn Fern is a most curious and extravagant plant. No one who is familiar only with our common filmy, finely divided Ferns would imagine that this plant with its curious, amorphous, spreading pseudopodia was a Fern. It is of easy cultivation and will grow suspended almost anywhere. We have a fine stock.

Fine plants.....	\$0 75
Strong plants.....	1 25
Extra strong plants.....	1 75

ORCHIDS.

Orchids are the fashionable flowers of the last decade of the 19th Century, and Florists in all parts of the United States are rapidly finding out that it pays to have a few Orchid plants in stock, even though the community in their locality are not wealthy enough to form collections of the rarer sorts. But the disease of Orchidomania is spreading, the papers are all talking about Orchids, and all the ladies who have been to Chicago this summer have gone wild over our exhibition of Orchids at the World's Fair. We have been advertising Orchids for five years. We sowed the seed by our advertisements; now is the time for the local Florist to reap the crop—a crop of dollars, mingled with reputation and sweet fame in his local circle. This applies as much to the Florist in Minnesota or Nebraska, or “Arkansaw,” or Oregon or Texas, as it does to him of the “Hub.” Even though he cannot sell the Orchid plant, it will advertise him and bring trade to him for other goods. A good plant of a *Cattleya* in bloom in a Florist's window will give him a free reading notice in the news column of his local paper. And cut Orchid flowers always find a ready sale. We with all our stock cannot supply the demand for cut Orchid flowers in the Eastern market.

The blossoms of some Orchids are the most lasting flowers known. Many remain in perfect condition on the plant for several weeks; indeed we have had *Cypripediums* remain fresh and bright for TWELVE WEEKS. And cut flowers with reasonable care will last from one to four weeks in fresh condition.

Our stock is enormous. We have recognized that the best Orchids are rapidly becoming exterminated in their native countries, and at a great expense we have sent our collectors into the uttermost corners of the earth, and have accumulated here in our green-houses larger stocks of some of the better varieties than could be found in all the rest of the civilized world.

At any time during the year we can select plants of seasonable varieties, in *flower* or *in bud*, at from \$3 00 to \$10 00 each, according to size of plant and variety. We also solicit orders from Florists for cut Orchid flowers, which can be carefully packed and sent by express to any part of the country. We would, however, recommend that orders be sent us a few days in advance, as during the fall and winter we are almost daily refusing orders for plants in bloom and cut flowers, for want of stock.

We have no space to enumerate more than the following list, which comprises what we recommend as the best ten varieties for the Florist and the beginner, who wish to grow their own plants and flowers. The prices are for nice, healthy plants, but of course not in flower.

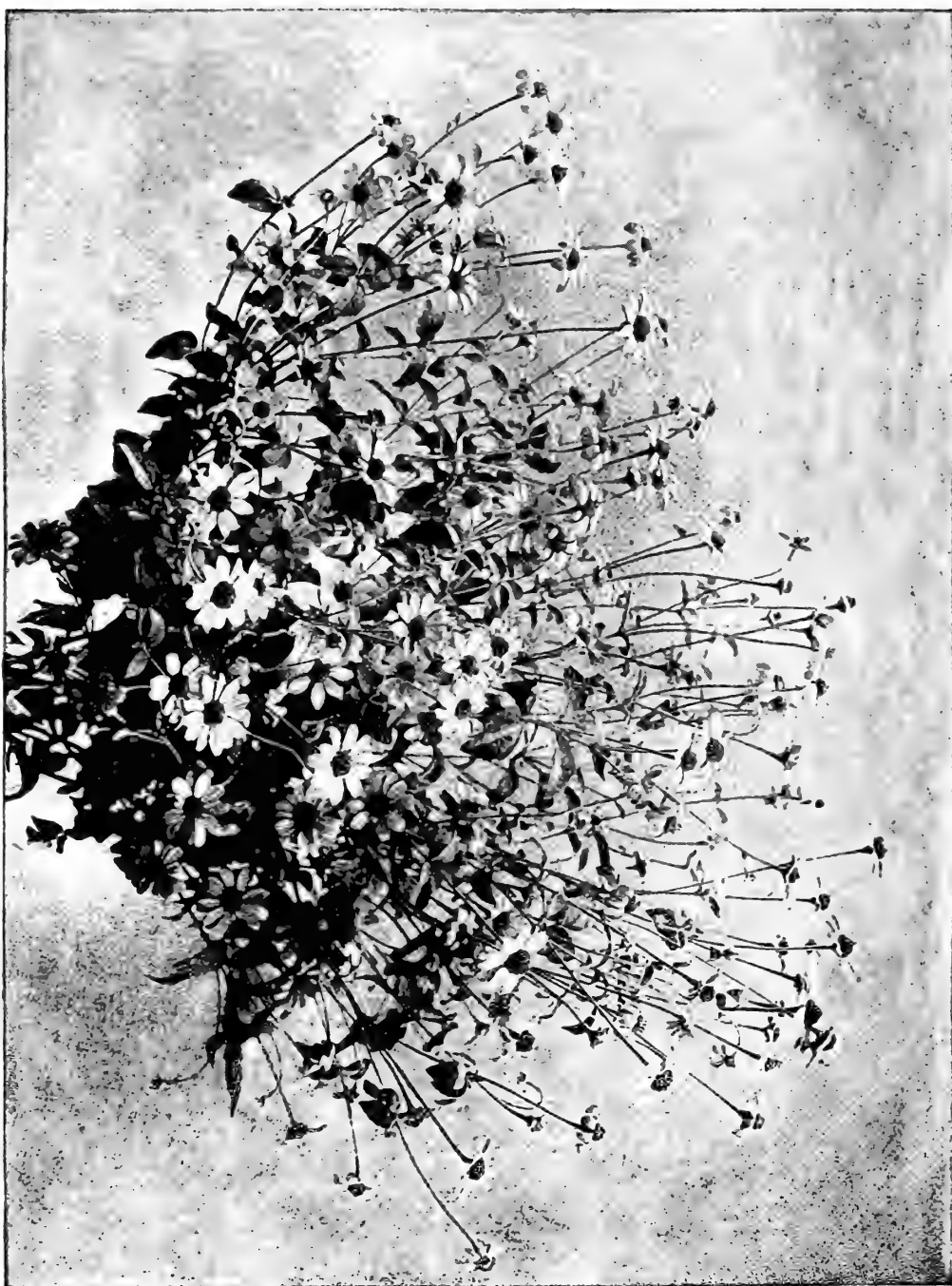
	Per Doz.	Per 100.
<i>Cattleya Trianae</i> (See illustration, page 2).....	\$12 00	\$95 00
<i>Cattleya Mossiae</i>	15 00	125 00
<i>Cattleya Percivaliana</i>	17 00	150 00
<i>Cypripedium insigne</i>	5 00	40 00
<i>Cypripedium Harrisianum</i>	15 00	95 00
<i>Lycaste Skinnerii</i>	10 00	85 00
<i>Lælia anceps</i>	7 50	65 00
<i>Odontoglossum grande</i>	10 00	85 00
<i>Dendrobium nobile</i>	10 00	85 00
<i>Cœlogyne cristata</i>	10 00	85 00

Or 100 fine plants, our selection, from the above 10 best varieties, for \$78 00.



DRACÆNA LINDENII. (See page 16.)

HELIOPSIS PITCHERIANS. (See opposite page.)



HELIOPSIS PITCHERIANUS

(See illustration opposite.)

THE NEW AND GRAND HELIOPSIS

The Best Yellow Flowered Plant for Florists to grow for Summer Cutting.

A GRAND PLANT FOR THE OPEN BORDER OR TO PLANT AMONG SHRUBBERY . .

This new species of **Heliopsis**, disseminated for the first time by us this Spring, is without doubt the best all-around hardy herbaceous plant in cultivation. Unfortunately we can give no information as to its native habitat. A single plant was sent us by one of our customers three years ago, he having no knowledge of its origin. We recognized its merits at once, and, after testing it thoroughly two years and securing a good stock, we advertised it for the first time in our Spring Catalogue this year, and sold out all our available supply. We have been rapidly propagating, and this Fall will have a nice stock ready to send out.

The flowers are two inches, or often more, in diameter, of the most brilliant and dazzling yellow imaginable, harder and of more substance than *Heliopsis laevis*, which is a near relative of the new species. The foliage is dark green, broader and thicker than *H. laevis*, and the plant is dwarfer, more bushy and more floriferous than that species. It continues in flower all summer.

Points for the Florist.

Its Flowers are bright yellow, of good size and substance. They are produced in great abundance and all through the season. They are durable when cut, lasting in water for a long time. The plant is compact and bushy and the flowers borne on long stems suitable for cutting.

Per dozen, \$2.00; Per 100, \$15.00

ORDER AT ONCE for Fall delivery, as our stock, though large, will probably be exhausted before the planting season.

Delphinium Sinense.

Choice Hybrids of the Chinese Larkspur.

These Chinese Larkspurs have many points of merit for Florists' consideration. The stout spikes of irregular, spurred flowers are produced in succession from June to October, providing the old stalks are kept cut and seed is not allowed to mature. The flowers come in the most delicate and pleasing shades, varying from pure white, through all shades of blue, from the palest silvery and lilac to the deepest indigo.

The plant is of a dwarf habit, growing from one to two feet high, and we recommend it for borders and for the centre of beds. The flowers are of good substance, the stems are tough and durable, and viewed from all standpoints it is one of the best plants for the Florist to cultivate in quantity.

	Per Doz.	Per 100.
White flowered varieties.....	\$1 35	\$10 00
Light blue flowered varieties.....	1 20	9 00
Dark blue flowered varieties.....	1 20	9 00
Mixed varieties.....	1 00	7 50

Gaillardia grandiflora.

A True "Florist's Flower."

One of the best Hardy Herbaceous plants extant. The flowers are $2\frac{1}{2}$ to 3 inches in diameter ; the outer portion of the limb of the ray florets is bright yellow, while the basal half is deep crimson ; or in some varieties the entire limb of the ray florets is bright yellow. The tubular florets making the button-like central head are bright crimson, or, before the flower is fully ripened, the centre of the head is yellow. This gives the flower the appearance of being made up of concentric rings of bright crimson and golden yellow.

The plant is of a bushy habit, growing from 1 to 2 feet high, and the flowers are produced in great profusion from early June till late October. They are of good substance, on long stems, and, like most of the composites, last a long time when cut.

For the border or for the centre of a large bed it is not surpassed, but its strongest recommendation to Florists is its high adaptability as a first class flower for cutting.

	Per Doz.	Per 100.
Strong plants.....	\$1 10	\$8 00



VRIESIA SPLENDENS. (See page 21.)

Pyrethrum roseum.

Double Flowered Named Varieties for Cutting.

Under careful cultivation and selection the old single *P. roseum* has given to the garden a vast variety of distinct and beautiful forms of the Daisy-like flower. They have many points of advantage over the cultivated forms of the annual Chinese Asters, and may almost be said to rival the Chrysanthemum in usefulness to the Florist. The flowers vary much in size and form, and in color there is greater variety. They range from pure white (and this is one of the Florist's best white summer flowers), flesh color, pale pink and blush, to bright carmine, rose pink and purple; sometimes the tips of the rays are one color and the basal part another, strongly contrasting. They are perfectly hardy, the flowers are produced in great profusion all through the summer, are on long stems, and are very durable when cut. The foliage is finely divided and fern-like, which is another advantage.

Choice double varieties (including white), \$2 00 per doz., \$15 per 100.

Other Good Hardy Herbaceous Plants for Florists.

ACHILLEA, "The Pearl." One of the most useful plants for the Florist to grow for cut flowers. The flowers, which are borne upon erect stalks, are of the purest white, and in appearance resemble a pompon Chrysanthemum. Succeeds anywhere, and flowers almost the entire season. 75 cents per doz., \$5 00 per 100.

A. millefolium rubrum. Flowers deep rose color in terminal clusters. A good border plant, and equally useful for cut flowers, as it blooms in succession for several months. \$1 10 per doz., \$8 00 per 100.

ANEMONE Japonica. Flowers bright rose color on long slender peduncles. Useful for the open border, and also for cut flowers. 2-inch pots, 80 cents per doz., \$6 00 per 100,

A. Japonica alba. Very floriferous and perhaps the best white autumn-flowering plant in cultivation. Unsurpassed for the Florist's use. 80 cents per doz., \$6 00 per 100.

A. Japonica elegans. Similar to the type, but with broader leaves and larger flowers, often reaching 3 inches across. \$1 35 per doz., \$10 00 per 100.

AQUILEGIA vulgaris alba. A stately plant, the nodding white flowers being borne on slender erect stems. Useful for the border or for cutting in early spring. \$1 10 per doz., \$8 00 per 100.

AQUILEGIA hybrids. Our collection of these improved sorts is very large. Their varied forms and bright colors should give them a place in every garden. All colors mixed. \$1 10 per doz., \$8 00 per 100.

ARTEMESIA pontica. A good bedding plant, with finely divided silvery foliage and bright yellow flowers in heads. Useful to the Florist to sell in pots. 75 cents per doz., \$5 00 per 100.

COREOPSIS lanceolata. Flowers large, 1½ to 2 inches across, bright golden yellow, produced in the greatest profusion from June till late September. They are borne on tall wiry stems, fitting them admirably for cutting, and will last a long time in water. 75 cents per doz., \$5 00 per 100.

DIANTHUS plumarius plenus. Flowers double, rose color, fragrant, admirable for cutting. \$1 10 per doz., \$8 00 per 100.

D. plumarius albus plenus. Similar to the preceding except in color. \$1 10 per doz., \$8 00 per 100.

DORONICUM plantagineum excelsum. Fine for winter forcing. Flowers bright yellow, 3 to 4 inches across. We cannot recommend this too highly to Florists, whether as a border plant, for cutting outside, or for forcing. \$2 00 per doz., \$15 00 per 100.

EUONYMUS radicans. A handsome shrubby foliage plant, well suited for trailing over rocks, stumps, etc. \$1 25 per doz., \$9 00 per 100.

E. radicans variegata. A variety of the preceding with finely variegated foliage. \$1 25 per doz., \$9 00 per 100.

FUNKIA lanceolate variegata. A fine plant for the border; flowers white, leaves light green marked with white. \$1 10 per doz.; \$3 00 per 100.

F. undulata variegata. A superior variety with crinkly foliage, variegated with creamy white. Useful for edgings of beds. \$1 35 per doz., \$10 00 per 100.

GLECHOMA hederacea variegata. A pretty trailing plant for hanging baskets, with variegated leaves. 80 cents per doz., \$6 00 per 100.

HELIANTHUS Maximilianii. A free flowering species, almost the last plant to bloom in autumn. Useful for cutting or for the tall border. \$1 10 per doz., \$8 00 per 100.

H. decapetalus multiflorus plenus. A fine double variety, free blooming; for cutting or the tall border. \$1 10 per doz., \$8 00 per 100.

H. decapetalus multiflorus grandiplenus. An improvement on the preceding. Flowers 3 to 4 inches across, bright yellow, splendid for cutting. \$1 35 per doz., \$10 00 per 100.

H. orgyalis. Flowers small, yellow, in a large panicle. Autumn. \$1 35 per doz., \$10 00 per 100.

H. rigidus semiplenus. Semi-double disk and rays deep yellow. One of the best for cutting. \$1 35 per doz., \$10 00 per 100.

IRIS cristata. Dwarf, for edging; flowers pale blue, with white markings. 75 cents per dozen, \$5 00 per 100.

I. Germanica. Large flowers in a great variety of colors, such as white, yellow, blue in a variety of shades, purple, etc. For the border, for clumps, or for cutting.

	Per Doz.	Per 100.
Varieties to color	\$1 10	\$8 00
Mixed colors	25	2 50

I. Kæmpferii. Flowers broad and flat, large; foliage dark green, tall. For the border, for clumps, or for cut flowers, unsurpassed. Light blue, dark blue and white.

	Per Doz.	Per 100.
To color	\$1 35	\$10 00
Mixed colors	80	6 00

I. pseudo-acorus variegata. Fine variegated foliage, equal to any greenhouse plant; perfectly hardy. \$2 00 per doz., \$15 00 per 100.

MONARDA didyma. Large flower heads of deep crimson; aromatic; flowers the entire summer; for borders or for cut flowers. \$1 10 per doz., \$8 00 per 100.

MYOSOTIS palustris semperflorens. An improved variety of the Forget-me-not, flowering all summer. For low borders. 80 cents per doz., \$6 00 per 100.

PÆONIA albiflora, varieties. Immense, full double flowers, in late spring; invaluable for cutting. Dark red, crimson, light rose, dark rose, silvery pink, white.

	Per Doz.	Per 100.
To color.....	\$3 50	\$25 00
Mixed colors.....	2 50	18 00
Strong clumps for forcing.....	6 00	
Extra strong clumps.....	12 00	

PAPAVER bracteatum. Blood red, with black centre. Tall, very showy. \$1 35 per doz., \$10 00 per 100.

P. involucratum maximum. Flowers, large, red, with a black centre, very showy; of medium height. \$1 10 per doz., \$8 00 per 100.

P. orientale. Flowers brightest scarlet, 6 to 8 inches across, with dark purple centre. A grand plant for the border. The showiest plant we know. \$1 35 per doz., \$10 00 per 100.

PENSTEMON digitalis. Flowers white, in long spikes, all summer. For the border or for cut flowers. \$1 35 per doz., \$10 00 per 100.

PHLOX amœna. Unsurpassed for spring bedding, the foliage being entirely hidden by the profusion of bright pink flowers. 75 cents per doz., \$5 00 per 100.

P. paniculata. Flowers in a variety of colors, large, in immense panicles on long stems; summer and early fall. For the border or for cutting. Our stock includes only select varieties. White, white with vermilion eye, pink, crimson, purple.

	Per doz.	Per 100.
To color.....	\$1 10	\$8 00
Mixed colors.....		3 00

P. paniculata, "The Pearl." A pure white, dwarf variety. A grand flower for the Florist, as the flowers, which are in large, crowded panicles, do not easily shatter. \$1 10 per doz., \$8 00 per 100.

PYRETHRUM uliginosum. The Giant Daisy. Flowers profusely all the fall; for tall borders, or unsurpassed for cutting. \$1 35 per doz., \$10 00 per 100.

RUDBECKIA speciosa. Flowers orange colored, with black centre; grows in brightest sun; for massing or cutting. 75 cents per doz., \$5 00 per 100.

SALVIA pratensis. Flowers bright blue, in tall spikes, from May to July. For the border or for cutting. \$1 10 per doz., \$8 00 per 100.

SEDUM spectabile. For low borders and edging. Leaves fleshy, pale green; flowers pink purple, in terminal clusters, in September. \$1 10 per doz., \$8 00 per 100.

SPIRÆA filipendula floreplena. Flowers white, in large clusters; June and July. Fine for cutting. \$1 35 per doz., \$10 00 per 100.

S. Japonica grandiflora. A grand Florist's plant. The flowers are purest white, in immense pyramidal panicles. Forces admirably and is much superior in every way to the original species. \$2 00 per doz., \$15 00 per 100.

OUR WHOLESALE AUTUMN CATALOGUE OF BULBS AND SEEDS

Was published in July. If you have not received it, we feel certain that it will be to your advantage to send for a copy.

We are just entering upon our third season in the Bulb Business, but Florists in all parts of the United States and Canada are rapidly finding out that we are

HEADQUARTERS ON BULBS

and that our

GOODS ARE FIRST CLASS
AND TRUE TO NAME . . .

and our

PRICES ALL RIGHT

Our travelers are catching the big orders from the

CAREFUL MEN

everywhere.

In 1892 we sold more than

FIVE MILLION BULBS,

and by the published statistics of the New York Custom House we know that we imported *more than one-sixth* of all the Bulbs imported through the Port of New York in the year 1892.

In 1893 we

HOPE TO DO BETTER.

Don't place your order until you have seen our Catalogue, and if you want

BIG QUANTITIES

send for special quotations.

We also call special attention to our Seed of SELECT STRAINS OF FLORISTS' FLOWERS, such as Calceolaria, Cineraria, Pansy, Cyclamen, Primula, etc. The quality is the BEST PROCURABLE AT ANY PRICE.

PITCHER & MANDA,

SHORT HILLS, N. J.

